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PROFESSIONAL EXPERIENCE

Iuliana Iancu is a partner at Hanotiau & van den Berg in Brussels.

She has acted as counsel and tribunal secretary in several dozen high-stakes, high-value and complex international commercial and investment arbitrations, both *ad hoc* and under a variety of arbitration rules (ICC, ICSID, UNCITRAL, NAI). These spanned various industry sectors, such as banking, telecommunications, insurance, energy, post M&A, infrastructure, information technology, construction, mining, distribution, luxury and pharmaceuticals.

Ms. Iancu regularly speaks at leading conferences and seminars on topics related to arbitration. Ms. Iancu is a member of the ICC Commission on Arbitration and ADR, ICCA and the CEPANI. She is a member of the ICC Working Group on revising the ICC Commission Report on IT Issues in International Arbitration. She is a founding member of the Romanian Chapter of the Spanish Arbitration Club, the Vice President of the Belgian Chapter of the Spanish Arbitration Club, and cooperates with multiple other international arbitration groups (Young ICCA, ICC YAF, Young ITA, Arbitral Women, AIJA, ASA Below 40, CEPANI40, Young ICSID, LCIA YIAG). Ms. Iancu has been praised by Who's Who Legal – Arbitration 2020 as one of the Future Leaders in the arbitration community.

Ms. Iancu holds an LL.M. degree from Columbia Law School (2012, Harlan Fiske Stone Scholar). She is admitted to practice in Bucharest and is registered with the Brussels Bar. She speaks English (bilingual), French (fluent) and Romanian (native).

HANOTIAU & VAN DEN BERG, Brussels, Belgium

<i>Partner</i>	September 2019 – present
<i>Counsel</i>	September 2018 – August 2019
<i>Senior Associate</i>	May 2017 – August 2018
<i>Associate</i>	September 2012 – May 2017

STOICA AND ASSOCIATES, Attorneys at Law, Bucharest, Romania

<i>Associate</i>	January 2009 – August 2011
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UNIVERSITY OF BUCHAREST, Faculty of Law, Bucharest, Romania

<i>Guest Lecturer, LL.M. Program</i>	February 2019 – February 2020
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Taught International Arbitration.

Teaching assistant

October 2009 - June 2011

Taught Property Law and Contract Law.

REPRESENTATIVE MATTERS

- Acting as secretary to the Tribunal in a EUR 1 billion UNCITRAL arbitration concerning blood transfusion products.

- Acting as secretary to the Tribunal in a USD 160 million ICC construction arbitration concerning the design, execution and commissioning of a metro line.
- Acting as assistant to the Tribunal in a EUR 150 million arbitration concerning various measures taken by a European State on the electricity market.
- Acted as assistant to the Tribunal in a EUR 1 billion ICSID arbitration concerning a series of measures taken by a European State in response to the Eurozone financial crisis.
- Acted as secretary to the Tribunal in a USD 300 million UNCITRAL arbitration concerning an alleged expropriation of a printing enterprise by a State.
- Acted as secretary to the Tribunal in a EUR 350 million ICC arbitration concerning the issuance of licenses and permits to an operator on the telecommunications market in a European State.
- Acted as secretary to the Tribunal in a USD 30 million UNCITRAL arbitration concerning a series of measures taken by a South-East European State in relation to an insurance company.
- Acted as secretary to the Tribunal in a USD 50 million *ad hoc* post-M&A arbitration dispute connected to the application of international sanctions.
- Acted as counsel in a EUR 30 million ICC arbitration concerning the development of software for fiscal matters.
- Acted as assistant to the Tribunal in a EUR 50 million ICSID arbitration concerning the liberalization of the postal services market in a European State.
- Acted as secretary to the Tribunal in a EUR 11 million ICC arbitration concerning the unlawful termination of a license agreement to manufacture and distribute a pharmaceutical product in an Asian State.
- Acted as secretary to the Tribunal in an UNCITRAL arbitration concerning water and sewerage services in a South East Asian State.
- Acted as counsel in a EUR 30 million ICC arbitration concerning a joint-venture agreement for the construction of a large office building in an Eastern European state.

SPEAKING ENGAGEMENTS

- Speaker, Arbitration Hour, “Virtual hearings in international arbitration” (11 November 2020)
- Speaker, AIJA Arbitration Commission Day, “Expedited proceedings, summary procedures, preliminary views by the tribunal and other tools for the expedited resolution of disputes – what is it that really works?” (3 November 2020)
- Speaker, “The CJEU’s Opinion 1/17 on the legality of the CETA’s ISDS provisions”, at 48th Annual Conference of the Canadian Council on International Law (24-25 October 2019), Ottawa
- Speaker, “Diversity and the efficiency and legitimacy of international arbitration”, at Third Annual Conference AHK International Court of Arbitration (15 October 2019), Bucharest

- Speaker, “Dealing with corruption issues in arbitral proceedings”, at Fourth Annual Law and Development Research Network Conference (25-27 September 2019), Berlin
- Speaker, ICC YAF seminar, “Independence, impartiality and efficiency in arbitration” (27 June 2019), Budapest
- Speaker, Young ICCA Skills Training Workshop, “The nuts and bolts of cross-examination in international arbitration” (30 May 2019), Edinburgh
- Speaker, CIArb YMG seminar, “Prague Rules: making arbitration great again?” (25 April 2019), Prague
- Speaker, CEA Austria annual event, “Gap filling and contract adaptation by arbitrators” (15 April 2019), Vienna
- Speaker, ICC YAF Conference, “Becoming an arbitrator: challenges and opportunities” (November 2018), Tirana
- Speaker, AIA Conference, “The future of investment arbitration in Europe” (1 June 2018), Brussels
- Speaker, 3rd EFILA Conference “States’ right to regulate under the new investment and trade agreements” (5 February 2018), London
- Speaker, AIA Brussels Arbitration School (23-27 October, 2017), Brussels
- Speaker, AIA Brussels Arbitration School (17-21 October, 2016), Brussels
- Moderator, "Seminar on Arbitration and EU Law", 27 May 2016, Brussels
- Moderator, “ISDS: A Way Forward”, 27 May 2015, Brussels
- Moderator, “Entrusting Antitrust Issues to Arbitration”, 19 May 2014, Brussels

ACTIVITIES AND PUBLICATIONS

- Author, *‘Addressing Corruption in International Arbitration’* (forthcoming)
- Mentor, Young ITA Mentoring Program, 2020-2021
- Organizer, CEA-40 conference, “Jurisdiction and Evidence in International Arbitration” (21 February 2020), Brussels
- Buddy, Young ICCA Mentoring Program 2020-2021
- Young ITA Mentorship Facilitator, September 2019- July 2020
- Buddy, Young ICCA Mentoring Program 2018-2019
- Organizer, CEA Romania launch conference, “International Arbitration for Business: Energy and Infrastructure Sectors Uncovered” (21 February 2019), Bucharest

- Co-author, *'Book Review: The History of ICSID, Antonio Parra. 2d ed. Oxford, Oxford University Press 2017'*, 5 *Journal of International Arbitration* 34, 921 (2017)
- Member of the Steering Committee, Brussels Young ICCA Workshop, "Moot Court: Interim Measures in International Commercial Arbitration", 30 January 2015
- Columbia International Arbitration Association, Co-Chair of "Columbia Arbitration Day", 3rd edition: *Arbitrating with a Sovereign: Issues in Commercial and Investment Arbitration* (March 23rd, 2012), New York City

EDUCATION

COLUMBIA UNIVERSITY SCHOOL OF LAW, New York, NY

LL.M., May 2012

Honors: Harlan Fiske Stone Scholar
Parker School Certificate for Achievement in International and Comparative Law

UNIVERSITY OF BUCHAREST, Bucharest, Romania

BA in Law, received June 2008

Honors: Class valedictorian (Rank 1 out of 412)