

IULIANA IANCU
HANOTIAU & VAN DEN BERG
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PROFESSIONAL EXPERIENCE

Iuliana Iancu is a partner at Hanotiau & van den Berg in Brussels.

Ms. Iancu has over ten years of experience in international arbitration. She has acted as arbitrator, counsel and tribunal secretary. Her experience includes several dozen high-stakes, high-value and complex international commercial and investment arbitrations, both *ad hoc* and under a variety of arbitration rules (ICC, CEPANI, ICSID, UNCITRAL, NAI). These spanned various industry sectors, such as banking, telecommunications, insurance, energy, infrastructure, information technology, construction, mining, distribution, luxury and pharmaceuticals. Ms. Iancu’s arbitration experience includes disputes involving both States and private parties, as well as various procedural and substantive laws. Some of her recent work includes acting as counsel in arbitration proceedings concerning the wrongful termination of a distribution agreement governed by Belgian law; acting as sole arbitrator in a dispute concerning a cultural event in an Eastern European State; acting as sole arbitrator in a dispute concerning a license agreement for the exploitation of various intellectual property rights.

Ms. Iancu is also a lecturer at the University of Bucharest’s International Arbitration LL.M., teaching Comparative International Commercial Arbitration.

Ms. Iancu is a member of the ICC Commission on Arbitration and ADR, ICCA and the CEPANI. She is a member of the ICC Working Group on Leveraging Technology for Fair, Effective and Efficient International Arbitration Proceedings. Ms. Iancu is ICC YAF representative for Belgium, Luxembourg, Romania and Bulgaria, a co-founder of the Young Romanian Arbitration Practitioners and of the ARBinBRIEF initiative. Ms. Iancu cooperates with multiple other international arbitration groups (Young ICCA, Young ITA, Arbitral Women, AIJA, CEPANI40) through various diversity initiatives and mentoring programs. Ms. Iancu is also a founding member of the Romanian Chapter of the Spanish Arbitration Club and the Vice President of the Belgian Chapter of the Spanish Arbitration Club.

Ms. Iancu has been praised by Who’s Who Legal – Arbitration 2021 as one of the Future Leaders in the arbitration community, with peers describing her as “one of the smartest lawyers around”, “a brilliantly talented attorney with deep knowledge of international commercial and investment treaty arbitration”, “a bright lawyer with great judgment, deep knowledge and instinct” and “absolutely terrific”.

Ms. Iancu holds an LL.M. degree from Columbia Law School (2012, Harlan Fiske Stone Scholar). She is admitted to practice in Bucharest and is registered with the Brussels Bar. She speaks English (bilingual), French (fluent) and Romanian (native).

HANOTIAU & VAN DEN BERG, Brussels, Belgium

Partner

Counsel

Senior Associate

Associate

September 2019 – present

September 2018 – August 2019

May 2017 – August 2018

September 2012 – May 2017

STOICA AND ASSOCIATES, Attorneys at Law, Bucharest, Romania

Associate

January 2009 – August 2011

UNIVERSITY OF BUCHAREST, Faculty of Law, Bucharest, Romania
Lecturer, LL.M. Program October 2021 – present
Teaching Comparative International Arbitration.

Guest Lecturer, LL.M. Program February 2019 – February 2020
Taught International Arbitration.

Teaching assistant October 2009 - June 2011
Taught Property Law and Contract Law.

SPEAKING ENGAGEMENTS

- Speaker, Cross-Examination Moot, “Efficiency and Challenges of Cross-Examination in International Arbitration”, 25 November 2021 (online)
- Speaker, CEPANI40 & CFA40, “Due process and virtual hearings: is the marriage going to last after COVID?”, 24 September 2021 (Paris)
- Speaker, Mute Off Thursdays, “*Res judicata* effects of commercial awards in investment arbitration”, 13 May 2021 (online)
- Speaker, Ukrainian Arbitration Association, “Round Table: Building a Career in International Arbitration”, 29 April 2021 (online)
- Speaker, CEA Romania, “How to build a career in international arbitration” (9 April 2021), online
- Speaker, Arbitration Hour, “Virtual hearings in international arbitration” (11 November 2020), online
- Speaker, AIJA Arbitration Commission Day, “Expedited proceedings, summary procedures, preliminary views by the tribunal and other tools for the expedited resolution of disputes – what is it that really works?” (3 November 2020), online
- Speaker, “The CJEU's Opinion 1/17 on the legality of the CETA’s ISDS provisions”, at 48th Annual Conference of the Canadian Council on International Law (24-25 October 2019), Ottawa
- Speaker, “Diversity and the efficiency and legitimacy of international arbitration”, at Third Annual Conference AHK International Court of Arbitration (15 October 2019), Bucharest
- Speaker, “Dealing with corruption issues in arbitral proceedings”, at Fourth Annual Law and Development Research Network Conference (25-27 September 2019), Berlin
- Speaker, ICC YAF seminar, “Independence, impartiality and efficiency in arbitration” (27 June 2019), Budapest
- Speaker, Young ICCA Skills Training Workshop, “The nuts and bolts of cross-examination in international arbitration” (30 May 2019), Edinburgh
- Speaker, CI Arb YMG seminar, “Prague Rules: making arbitration great again?” (25 April 2019), Prague

- Speaker, CEA Austria annual event, “Gap filling and contract adaptation by arbitrators” (15 April 2019), Vienna
- Speaker, ICC YAF Conference, “Becoming an arbitrator: challenges and opportunities” (November 2018), Tirana
- Speaker, AIA Conference, “The future of investment arbitration in Europe” (1 June 2018), Brussels
- Speaker, 3rd EFILA Conference “States’ right to regulate under the new investment and trade agreements” (5 February 2018), London
- Speaker, AIA Brussels Arbitration School (23-27 October, 2017), Brussels
- Speaker, AIA Brussels Arbitration School (17-21 October, 2016), Brussels
- Moderator, "Seminar on Arbitration and EU Law", 27 May 2016, Brussels
- Moderator, “ISDS: A Way Forward”, 27 May 2015, Brussels
- Moderator, “Entrusting Antitrust Issues to Arbitration”, 19 May 2014, Brussels

ACTIVITIES AND PUBLICATIONS

- Member, ICC Commission for Arbitration and ADR
- Member, ICC Working Group drafting the Report on Leveraging Technology for Fair, Effective and Efficient International Arbitration Proceedings (2021)
- ICC YAF representative for Belgium, Luxembourg, Romania and Bulgaria
- Founder and Co-Chair, Young Romanian Arbitration Practitioners (YRAP)
- Co-Director, Young ICCA Blog
- Founder, ARBinBRIEF initiative (<https://www.linkedin.com/company/arbinbrief>)
- Member for Belgium of the Greener Arbitrations Steering Committee, the Europe Sub-Committee
- Editor, CEPANI Newsletter
- Author, ‘*Addressing Corruption in International Arbitration*’, in Gonzalez Bueno (ed.) “40 UNDER 40 INTERNATIONAL ARBITRATION 2021” (Dykinson, 2021)
- Mentor, Young ITA Mentoring Program, 2020-present
- Organizer, ICC YAF event “Read Between the Lines: the Unwritten Rules of a Career in International Arbitration” (14 May 2021), online

- Organizer, CEA Belgium conference, “Arbitration: an Insurance Policy. Insurance and Insured Claims in Arbitration” (25 February 2021), online
- Organizer, CEA-40 conference, “Jurisdiction and Evidence in International Arbitration” (21 February 2020), Brussels
- Buddy, Young ICCA Mentoring Program 2020-2021
- Young ITA Mentorship Facilitator, September 2019- July 2020
- Buddy, Young ICCA Mentoring Program 2018-2019
- Organizer, CEA Romania launch conference, “International Arbitration for Business: Energy and Infrastructure Sectors Uncovered” (21 February 2019), Bucharest
- Co-author, ‘Book Review: *The History of ICSID*, Antonio Parra. 2d ed. Oxford, Oxford University Press 2017’, 5 *Journal of International Arbitration* 34, 921 (2017)
- Member of the Steering Committee, Brussels Young ICCA Workshop, “Moot Court: Interim Measures in International Commercial Arbitration”, 30 January 2015
- Columbia International Arbitration Association, Co-Chair of “Columbia Arbitration Day”, 3rd edition: *Arbitrating with a Sovereign: Issues in Commercial and Investment Arbitration* (March 23rd, 2012), New York City

EDUCATION

COLUMBIA UNIVERSITY SCHOOL OF LAW, New York, NY

LL.M., May 2012

Honors: Harlan Fiske Stone Scholar
Parker School Certificate for Achievement in International and Comparative Law

UNIVERSITY OF BUCHAREST, Bucharest, Romania

BA in Law, received June 2008

Honors: Class valedictorian (Rank 1 out of 412)