

IULIANA IANCU
HANOTIAU & VAN DEN BERG
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PROFESSIONAL EXPERIENCE

Iuliana Iancu is a partner at Hanotiau & van den Berg in Brussels.

Ms. Iancu has over fourteen years of experience in international arbitration. She has acted as arbitrator (presiding, party-appointed, sole arbitrator, emergency arbitrator), counsel and tribunal secretary. Her experience includes several dozen high-stakes, high-value and complex international commercial and investment arbitrations, both *ad hoc* and under a variety of arbitration rules (CEPANI, ICC, ICSID, LCIA, NAI, Polish Chamber of Commerce, Swiss Arbitration Centre, UNCITRAL, VIAC). These spanned various industry sectors, such as banking, telecommunications, insurance, energy, infrastructure, information technology, construction, mining, distribution, luxury and pharmaceuticals. Ms. Iancu’s arbitration experience includes disputes involving both States and private parties, as well as various procedural and substantive laws.

Ms. Iancu is also a lecturer at the University of Bucharest’s International Arbitration LL.M., teaching Comparative International Commercial Arbitration.

Ms. Iancu is a member of the ICC Commission on Arbitration and ADR, ICCA and the CEPANI. She was a member of the ICC Working Group on Leveraging Technology for Fair, Effective and Efficient International Arbitration Proceedings. Ms. Iancu is a founder and Vice-Chair of the Board of ArbCEE (the Arbitration Association for Central and Eastern Europe), an ICC YAAF representative for Europe, a co-founder of the Young Romanian Arbitration Practitioners and of the ARBinBRIEF initiative. Ms. Iancu cooperates with multiple other international arbitration groups (Young ICCA, Young ITA, Arbitral Women, AIJA, CEPANI40) through various diversity initiatives and mentoring programs. Ms. Iancu is also a founding member of the Romanian Chapter of the Spanish Arbitration Club and the Vice President of the Belgian Chapter of the Spanish Arbitration Club.

Ms. Iancu has been praised by Who’s Who Legal – Arbitration 2021, 2022, 2023 and 2024 as one of the Future Leaders in the arbitration community, with peers describing her as “one of the rising stars of the new generation of arbitrators”, “a brilliantly talented attorney with deep knowledge of international commercial and investment treaty arbitration”, “sharp under pressure and very skilled at managing with complex matters” and a “super-prepared and very clear lawyer”.

Ms. Iancu holds an LL.M. degree from Columbia Law School (2012, Harlan Fiske Stone Scholar). She is admitted to practice in Bucharest and is registered with the Brussels Bar. She speaks English (bilingual), French (fluent) and Romanian (native).

HANOTIAU & VAN DEN BERG, Brussels, Belgium

<i>Partner</i>	September 2019 – present
<i>Counsel</i>	September 2018 – August 2019
<i>Senior Associate</i>	May 2017 – August 2018
<i>Associate</i>	September 2012 – May 2017

STOICA AND ASSOCIATES, Attorneys at Law, Bucharest, Romania

<i>Associate</i>	January 2009 – August 2011
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UNIVERSITY OF BUCHAREST, Faculty of Law, Bucharest, Romania

Lecturer, LL.M. Program

October 2021 – present

Teaching Comparative International Arbitration.

Guest Lecturer, LL.M. Program

February 2019 – February 2020

Taught International Arbitration.

Teaching assistant

October 2009 - June 2011

Taught Property Law and Contract Law.

SPEAKING ENGAGEMENTS

- Speaker, 2nd edition of the VIAC CAN Congress, “Connecting the Dots: CEE/SEE in Focus”, 9 February 2024 (Vienna)
- Speaker, 10th Edition of GIAC Arbitration Days, “Sanctions and Enforcement of Arbitration Agreements”, 11-13 October 2023 (Tbilisi)
- Speaker, ArbCEE Arbitration Retreat, 29-30 September 2023 (Bucharest)
- Speaker, 30th Croatian Arbitration Days, “Innovative Case Management Techniques in Arbitration”, 8-9 December 2022 (Zagreb)
- Speaker, ICCA Congress Edinburgh 2022, “Young Practitioners and Our Future”, 20 September 2022 (Edinburgh)
- Speaker, DIS40 Fall Conference: “ESG – Dawn of a New Era of Disputes in International Arbitration?”, 14 September 2022 (Berlin)
- Speaker, ASA below 40 – Spring Seminar: “Help, My Client Needs an Expert!”, 10 June 2022 (Geneva)
- Speaker, Dutch Arbitration Day 2022, “Fraud and Corruption in Arbitration”, 2 June 2022 (Amsterdam)
- Speaker, ICC Prague Arbitration Day 2022, “Pitfalls of emergency arbitration”, 7 April 2022 (Prague)
- Speaker, ICC Conference, Launch of the ICC Commission Report on Leveraging Technology for Fair, Effective and Efficient Arbitration Proceedings, 18 February 2022 (online)
- Speaker, Croatian Arbitration Days 2021, “Effective and defective reasoning in arbitral awards”, 10 December 2021 (online)
- Speaker, Cross-Examination Moot, “Efficiency and challenges of cross-examination in international arbitration”, 25 November 2021 (online)
- Speaker, CEPANI40 & CFA40, “Due process and virtual hearings: is the marriage going to last after COVID?”, 24 September 2021 (Paris)
- Speaker, Mute Off Thursdays, “*Res judicata* effects of commercial awards in investment

arbitration”, 13 May 2021 (online)

- Speaker, Ukrainian Arbitration Association, “Roundtable: building a career in international arbitration”, 29 April 2021 (online)
- Speaker, CEA Romania, “How to build a career in international arbitration” (9 April 2021), online
- Speaker, Arbitration Hour, “Virtual hearings in international arbitration” (11 November 2020), online
- Speaker, AIJA Arbitration Commission Day, “Expedited proceedings, summary procedures, preliminary views by the tribunal and other tools for the expedited resolution of disputes – what is it that really works?” (3 November 2020), online
- Speaker, “The CJEU's Opinion 1/17 on the legality of the CETA’s ISDS provisions”, at 48th Annual Conference of the Canadian Council on International Law (24-25 October 2019), Ottawa
- Speaker, “Diversity and the efficiency and legitimacy of international arbitration”, at Third Annual Conference AHK International Court of Arbitration (15 October 2019), Bucharest
- Speaker, “Dealing with corruption issues in arbitral proceedings”, at Fourth Annual Law and Development Research Network Conference (25-27 September 2019), Berlin
- Speaker, ICC YAF seminar, “Independence, impartiality and efficiency in arbitration” (27 June 2019), Budapest
- Speaker, Young ICCA Skills Training Workshop, “The nuts and bolts of cross-examination in international arbitration” (30 May 2019), Edinburgh
- Speaker, CIArb YMG seminar, “Prague Rules: making arbitration great again?” (25 April 2019), Prague
- Speaker, CEA Austria annual event, “Gap filling and contract adaptation by arbitrators” (15 April 2019), Vienna
- Speaker, ICC YAF Conference, “Becoming an arbitrator: challenges and opportunities” (November 2018), Tirana
- Speaker, AIA Conference, “The future of investment arbitration in Europe” (1 June 2018), Brussels
- Speaker, 3rd EFILA Conference “States’ right to regulate under the new investment and trade agreements” (5 February 2018), London

ACTIVITIES AND PUBLICATIONS

- Co-editor, together with Maria Hauser-Morel, ‘*Arbitration of Shareholder Disputes in Central and Eastern Europe*’ (forthcoming)

- Founder and Vice-chair of the Board, ArbCEE (the Arbitration Association of Central and Eastern Europe)
- Member, ICC Commission for Arbitration and ADR
- Member, ICC Working Group drafting the Report on Leveraging Technology for Fair, Effective and Efficient International Arbitration Proceedings (2021)
- Member, SIAC Reserve Panel of Arbitrators
- ICC YAAF representative for Europe
- Founder, Young Romanian Arbitration Practitioners (YRAP)
- Co-Director, Young ICCA Editorials
- Founder, ARBinBRIEF initiative (<https://www.linkedin.com/company/arbinbrief>)
- Member for Belgium of the Greener Arbitrations Steering Committee, the Europe Sub-Committee
- Editor, CEPANI Newsletter
- Author, 'Addressing Corruption in International Arbitration', in Gonzalez Bueno (ed.) "40 UNDER 40 INTERNATIONAL ARBITRATION 2021" (Dykinson, 2021)
- Mentor, Young ITA Mentoring Program, 2020-2022
- Buddy, Young ICCA Mentoring Program 2018-2021
- Young ITA Mentorship Facilitator, September 2019- July 2020
- Co-author, 'Book Review: The History of ICSID, Antonio Parra. 2d ed. Oxford, Oxford University Press 2017', 5 Journal of International Arbitration 34, 921 (2017)

EDUCATION

COLUMBIA UNIVERSITY SCHOOL OF LAW, New York, NY

LL.M., May 2012

Honors: Harlan Fiske Stone Scholar
Parker School Certificate for Achievement in International and Comparative Law

UNIVERSITY OF BUCHAREST, Bucharest, Romania

BA in Law, received June 2008

Honors: Class valedictorian (Rank 1 out of 412)